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2022 | ANNUAL REPORT CAMP MANITO-WISH YMCA

Experience
MANITO-WISH
CAMP MANITO-WISH YMCA

CAMP MANITO-WISH YMCA 2022 FINANCIAL REPORT



FROM OUR
CEO

We are pleased to share with you the 2022 Camp Manito-wish YMCA Annual Report. With your support – past, present and future, we continue to invest comprehensively across four areas:

- Camperships – so that no one is ever turned away due to inability to pay
- Programs – so that we continue to provide world class programming for our participants
- Staffing – so that we attract the most talented staff to execute on our mission
- Facilities – so that we maintain and improve upon our 105 year old property for years to come

As we consistently focus on delivering an impactful Manito-wish experience, we are encouraged, energized and inspired by the strong commitment from our community. Thank you for your passion and care for this magical place and the people in it. We appreciate you!

In 2023, all of us at Manito-wish look forward to seeing many of you on the shores of Boulder Lake to celebrate our 105th anniversary. It will be a moment for us to re-connect, to reflect on the importance of Camp, and to envision what's to come for Manito-wish.

Patrick Soldan,
Chief Executive Officer
CAMP MANITO-WISH YMCA



FROM OUR
PRESIDENT

On behalf of the Board of Directors, I am pleased to share with you the Camp Manito-wish 2022 Annual Report.

Financial support from the Manito-wish community remains strong and Camp is in a solid financial position entering 2023 despite having run an operating deficit in 2022. The 2022 budget deficit was due in no small part to ongoing COVID-related factors including the loss of a week of programming during the Boys session related to staff quarantine, seasonal staff shortages, and increased costs from inflation. Operating reserve funds were more than sufficient to address the deficit without any anticipated impact on future budgets or programming.

As can be seen in the pages to follow, support for Camp's mission through the generosity of the Manito-wish community continues. Camp successfully raised \$1.7 million for the Historic Waterfront Restoration project completed in 2022 - ensuring the functionality and beauty of this centerpiece of Camp life for future generations. Donations to the Annual Fund, which support Camperships and current operations, exceeded \$560 thousand. Donations to Camp's Endowment Fund, for ongoing support for Camp operations, exceeded \$360 thousand.

It has been an honor to serve as Board President for the past two years. I would like to acknowledge the selfless dedication and devotion of time, energy and resources by the Board and Staff and commend them for successfully guiding Camp through these difficult and unprecedented years in order for Camp to continue providing transformational and life-changing experiences to participants for generations to come.

Peace on the Waterways,

Tom Basting, Jr.
President, Board of Directors
CAMP MANITO-WISH YMCA

VALUE OF A MANITO-WISH EXPERIENCE

I'm reflecting on past places I've worked and am feeling so grateful that Camp has always been more than a place, but a safe special home with people who leave a mark on you. As a camper to worker, I've seen the impact that Manito-wish has made on others and myself. Manito-wish shapes people and allows such a unique opportunity for growth and adventure that most would never have. I've taken what Camp has taught me into all facets of life. I'm now a first-year teacher in 4th grade and often smile when I think of how Camp has helped me develop into who I am as a teacher for the kids who need me. You are making a difference. You are cultivating something so special. You are preparing and refining that special place for so many kids and staff. Thank you for all you do!

Katie Thompson

Summer Camp 2011-2013, Voyageur 2014,
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“Trail is always hard but great fun. This year, she explained how having a positive outlook can affect how you approach hard situations, which I know she learned directly from Camp and her awesome counselors.”

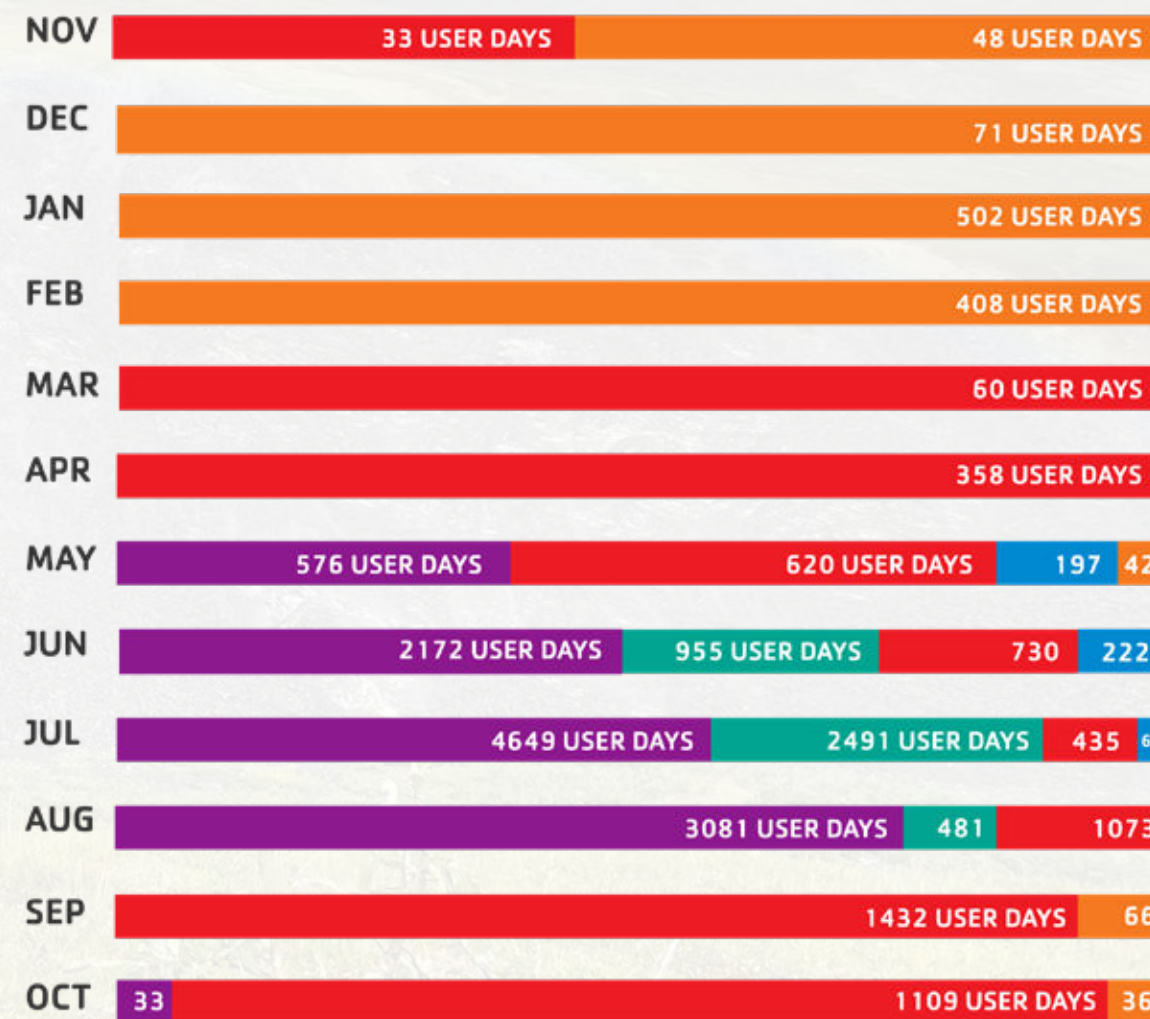
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A User Day is the number of days one participant is at Camp or on Trail.
 For instance, a Summer Camper who is here for 3 weeks is counted as 21 User Days.

SUMMER CAMP & FAMILY PROGRAMS
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21,946 TOTAL USER DAYS IN FISCAL YEAR 2022

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“ No matter how far life takes us,
we will always have a home
in the tall pines. ”

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BUILDING FUNDS

The annual distribution created by these named and unnamed building funds provides for the increase of our maintenance reserve to preserve the facilities of Camp Manito-wish.

- General Building Endowment Fund
- Clarence R. Alt Family Bunkhouse/Timberlodge Endowment Fund**
- Miriam Bennett Barn Endowment Fund
- Birch Lodge Cabin Endowment Fund
- Bog Boardwalk Endowment Fund
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- Dundee Cabin Endowment Fund
- Emery House Endowment Fund
- Far North Washhouse Endowment Fund
- Far South Washhouse Endowment Fund
- Health Center Endowment Fund
- Historic Waterfront Restoration Endowment Fund**
- Huffy Den Cabin Endowment Fund
- Idlewild/Pine Grove Cabin Endowment Fund
- Peter Kable Maintenance Endowment Fund**
- Lang Challenge Course Endowment Fund
- Last Resort I & II Cabin Endowment Fund
- Leadership Lodge Endowment Fund
- Leadership Village Building Endowment Fund
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- John F. Michler Heritage Center Endowment Fund
- Nash Lodge Endowment Fund
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- Near South Washhouse Endowment Fund
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- Waldhus Cabin Endowment Fund
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- Wheel House Endowment Fund

GENERAL FUNDS

The annual distribution created by these named and unnamed general endowment funds provide for the offset of the greatest needs as determined by Camp Manito-wish.

- General Endowment Fund
- Andrea Lynn Blank General Endowment Fund
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The annual distribution created by these named and unnamed funds provides for grants for seasonal staff to offset costs of employment, provides for increases of seasonal staff wages, provides for funds to offset the cost of staff training, and offsetting the cost of sectionals.

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- MaryO Girl's Sectional Staff Endowment Fund
- Program Director Endowment Fund
- Philip R. Telleen Staff Scholarship Endowment Fund
- Jim & Linda White Staff Training Endowment Fund
- Zeiss Family Staff Incentive Endowment Fund

PROGRAM FUNDS

The annual distribution created by these named and unnamed funds provides for the offsetting of trail equipment, Leadership Program, and various program area costs.

- Barney Family Trail Equipment Endowment Fund
- Alice Uhrig Boese Memorial Endowment Fund
- Philip E. Buchanan Outdoor Programming Endowment Fund
- Helgesen Family Program Endowment Fund
- Reed Hollett Outdoor Leadership Endowment
- Bill & Char Johnson Family Endowment Fund
- Leadership Program Endowment Fund
- William I. Merizon Waterfront Endowment Fund
- Ann G. Pereles Tripping Endowment Fund
- Sutherland Canoe Endowment Fund
- Polly H. Ullrich Arts & Crafts Program Endowment Fund

CAMPERSHIP FUNDS

The annual distribution created by these named and unnamed campership funds provides for the removal of financial barriers for Summer Program, Outpost Program, and Leadership Program participants.

- General Campership Endowment Fund
- Rodney & Holly Aldrich Campership Endowment Fund
- Arctic Canoe Expedition Campership Endowment Fund
- Christopher D. Bacigalupo Campership Endowment Fund
- Walt & Sue Benn Campership Endowment Fund
- Richard & Gloria Bergman Campership Endowment Fund
- Bolz Family Campership Endowment Fund
- Sara L. Bolz Campership Endowment Fund
- Borealis Paddling Expedition Campership Endowment Fund
- Philip E. Buchanan Campership Endowment Fund
- Burrall Campership Endowment Fund
- Patricia Collins Campership Endowment Fund
- Tim Corcoran Campership Endowment Fund
- Dickson Family Campership Endowment Fund
- Durkee-Kremer Campership Endowment Fund
- Georganne H. Eggers Family Campership Endowment Fund
- Kurt & Marion Frauen Campership Endowment Fund
- Mihi Cura Futuri Campership Endowment Fund
- Karen L. Gaston Campership Endowment Fund
- Sandra Post Goggin Campership Endowment Fund
- Mary Pat (Gold) & Peter Judkins Family Campership Endowment Fund
- Hale Family Campership Endowment Fund
- Glenn & Laura Harrison Memorial Campership Endowment Fund
- Halvorsen Campership Endowment Fund
- Helgesen Family Campership Endowment Fund

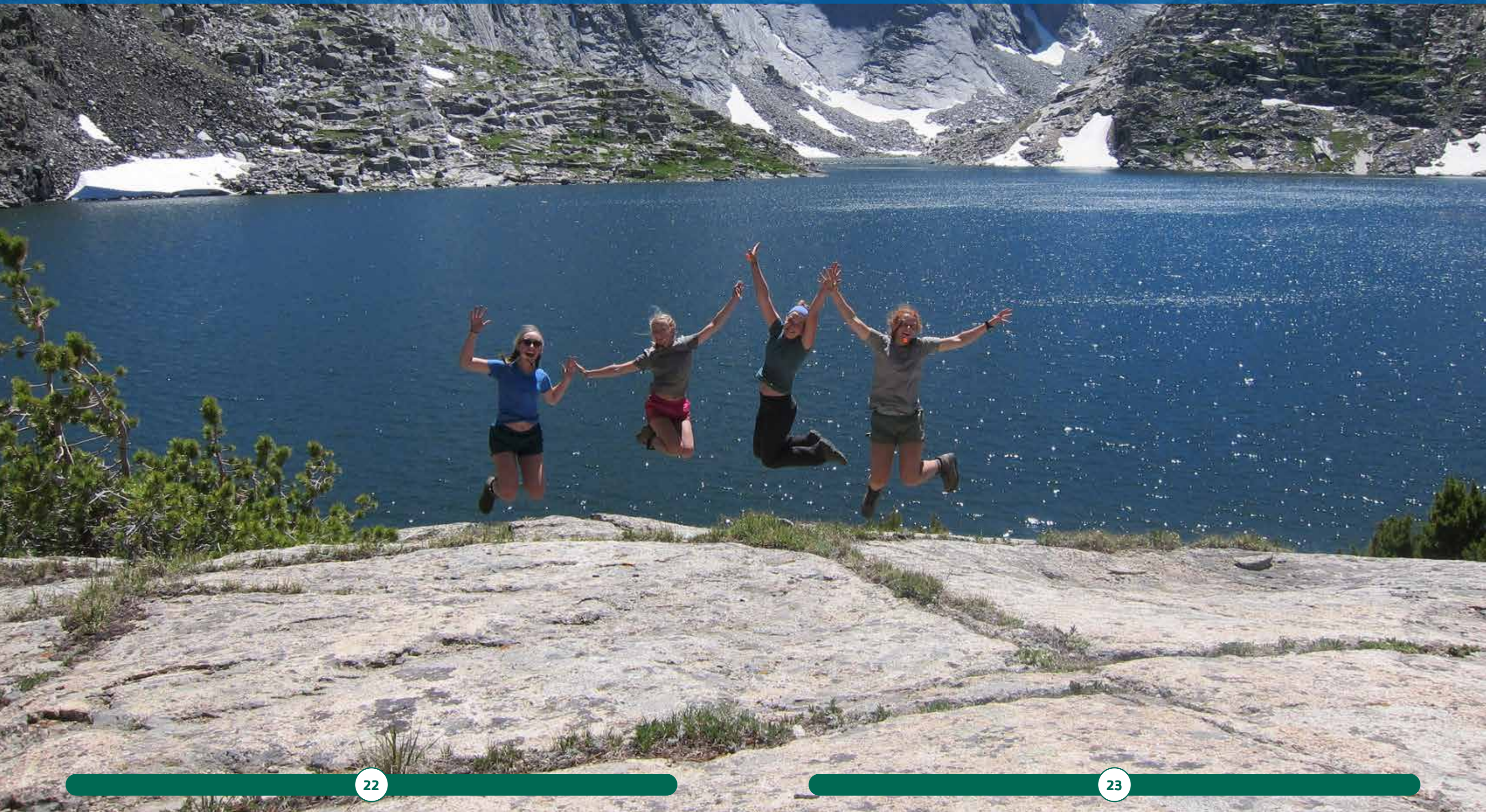
- Barbara & Frank Lieber Charitable Trust Campership Endowment Fund
- Fritz Lüttje International Campership Endowment Fund
- Matt Manger-Lynch Campership Endowment Fund
- Merizon Family Campership Endowment Fund
- Lois K.& Jacob W. Moelk Campership Endowment Fund
- Marge Ott Girls Campership Endowment Fund
- Robert Parker Memorial Campership Endowment Fund
- Pay It Forward Campership Endowment Fund
- Jeffrey G. & Lisa A. Pereles Campership Endowment Fund
- Petersen Family Endowment Fund
- John (Pete) Peterson & Linda J. Peterson Campership Fund
- Joanna Jo-Jo Petterle Campership for Girls Endowment Fund
- Jackson E. Richmond Campership Endowment Fund
- Tom & Anne Rodhouse Family Campership Endowment Fund
- Mary Rosenheimer Campership Endowment Fund
- David W. Schimmel Campership Endowment Fund
- Ned Schley Family Campership Endowment Fund
- Ned Schley Family Diversity, Equity, and Inclusion Campership Endowment Fund
- David B. Smith, Sr. Memorial Campership Endowment Fund
- Norman Stone Memorial Campership Endowment Fund
- Elizabeth & Stephen Stonefield Family Campership Endowment Fund
- JoEllen Powles Torresani Campership Endowment Fund
- Bill & Carolyn Weh Campership Endowment Fund
- Harold W. Wilkie Campership Endowment Fund

Bold indicates New Endowment Fund

Endowment Fund	Sum of Ending Balance 10/31/2021	Sum of Ending Balance 10/31/2022
Campership Funds	4,801,264	3,877,504
General Funds	5,825,401	4,643,123
Building Funds	2,301,107	2,029,728
Program Funds	1,307,023	1,127,811
Staff Funds	1,049,484	1,069,246
Total	\$15,284,278	\$12,747,412
Pledges Receivable	171,588	96,007
Grand Total	\$15,455,866	\$12,843,419

We really appreciate your generosity in supporting Camp. I'm a camper at Manito-wish, and I'm grateful that your support helps create a better experience for us campers. Thank you!

“ Her perspective on life, leadership skills, coping skills and overall confidence took a big leap forward during her trip- she made new friends for life too! ”



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Carne Andrews
Benjamin Armstrong
Thomas Basting, Sr. – Past President
Thomas Beerntsen – Past President
Betsy Behnke
Walter Benn
Cathy Berch
Jack Bolz
Marian Bolz
William Brandt – Past President
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Mark Burrall
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Londa (Jorgensen) Dewey – Past President
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Adele (Schuler) Douglass
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Roger Gray, M.D.
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Ben Hoffman
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Carter Lindley
John McMenamin
Patricia Menzia
Dave Meyer
Jeff Pereles
Tony Rivest
Beth Rondello
Dianna Schuenemann
Tim Sheehan
Theresa Smith
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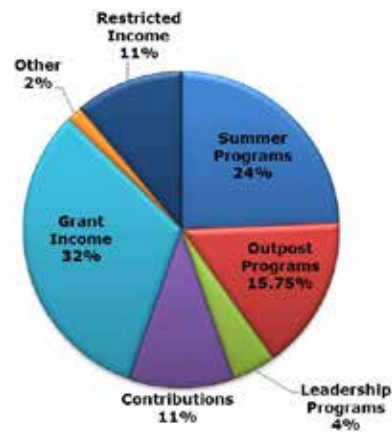
Thank you immensely to the entire staff for working so hard to create such an amazing experience.

FINANCIALS

Camp Manito-wish YMCA, Inc. is a 501(c)3. Financial information is based on our audited financial statements as of October 31, 2022 & 2021; which are available upon request.

We have provided comparative graphs from 2022 to 2021. The graphs below show the percentage breakdown of total revenues and expenses by category for the fiscal year-ends October 31, 2022 and 2021. You will note the increase in the leadership program between 2022 & 2021 as a percentage of the total revenue went from 4% to 13%, which is in direct correlation to the bounce back in participations from our High Schools, Middle Schools, and Youth Serving Agencies. Although camp programs including salaries, benefits, and training remained at 34% of the total expenses, the biggest increase in the total expense dollars was due to the first year of the planned doubling of seasonal staff salaries over the next three years.

Operating Revenues For Fiscal Year Ending October 31, 2021 - \$4,956,587



Operating Revenues For Fiscal Year Ending October 31, 2022 - \$4,523,209



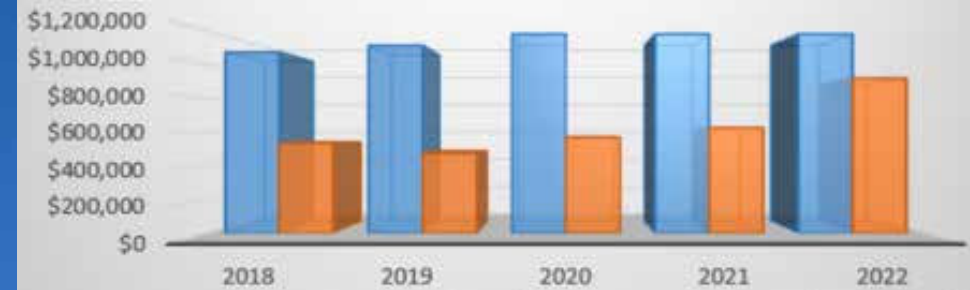
Operating Expenses For Fiscal Year Ending October 31, 2021 - \$4,146,305



Operating Expenses For Fiscal Year Ending October 31, 2022 - \$4,646,277



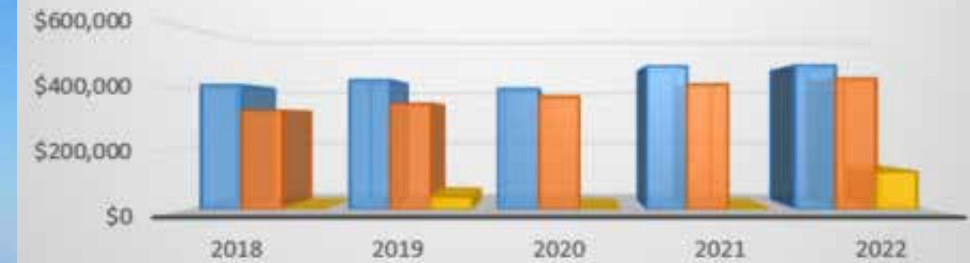
Maintenance Reserve Balances 2018 - 2022



	2018	2019	2020	2021	2022
Target Balance*	\$1,074,560	\$1,114,684	\$1,181,587	\$1,181,587	\$1,181,600
Year End Balance	\$534,127	\$474,209	\$568,278	\$626,378	\$918,935

*The maintenance reserve target balance is 10% of the building value as stated in the fiscal year audit

Operating Reserve Balance & Use 2018 - 2022



	2018	2019	2020	2021	2022
Target Balance*	\$410,778	\$427,130	\$398,937	\$472,542	\$475,542
Year End Balance	\$326,142	\$349,141	\$372,525	\$413,699	\$432,270
Year End Usage**	\$0	\$41,398	\$0	\$0	\$122,868

*The operating reserve target balance is six months of estimated expenses

**The year-end usage represents the coverage of deficits in those respective years

According to the fiscal year ending October 31, 2022, the revenues totaled \$4,523,409 and expenses totaled \$4,646,277 resulting in a deficit of \$122,868. Pursuant to the reserve account definitions, the deficit will be applied against the operating reserve.



Mission:

To enrich the character and leadership development of each person who has a Manito-wish experience by challenging them to grow in wisdom, in stature, in favor with God, and with one another.

Vision:

The Manito-wish experience develops confident, responsible, and enlightened leaders who will improve the world in which they live.

Commitment:

Camp Manito-wish YMCA strives to create an inclusive environment by upholding human dignity, valuing diversity, and acknowledging unique experiences.

Camp Manito-wish YMCA

P.O. Box 246
Boulder Junction, WI 54512-2312
(715) 385-2312

manito-wish.org
manito-wish.org/donate

